

I.U.O.T.A.



2024 IUOTA CONFERENCE

AUGUST 2024

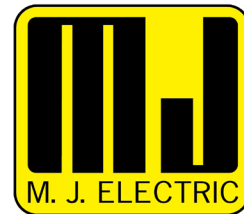
Boston North Shore, Massachusetts

I.U.O.T.A.



2024 IUOTA Conference Minutes

Host Utility – M.J. Electric



A QUANTA SERVICES COMPANY

Host Vendor – Utility Solutions Inc



DoubleTree by Hilton Boston North Shore

IUOTA OFFICERS

Chairperson - Mark Taylor, Primary Engineering and Construction, Calgary Canada

Vice Chairperson – Rich Paradie, Liberty Utilities, New Hampshire

New Vice Chairperson- Steven Kopp, MJ Electric, Michigan

Secretary – Patrick O'Brien, Asplundh Infrastructure Group, Pennsylvania

Former Co-Secretary – Mark Todd, Electricities, North Carolina

New Co-Secretary- Mark Geddes, Primary Engineering and Construction, Calgary Canada

Past Chairperson – Robert Bo Maryyanek, Safety Bo Coaching & Consulting, Massachusetts

Vendors Chairperson – Scott Baughn, Irby, New York

Vendors – Delisa Calhoun, Jelco, Alabama

Monday, August 19, 2024

8:00 am - 5:00 pm	Vendor Set-Up – Grand Ballroom
	Member/Vendor Registration
12:00 pm – 4:00pm	Cornhole games and meet and greet -
4:30pm	Vendor Meeting (mandatory attendance) – Grand Ballroom
5:00 pm - 7:00 pm	Ice Breaker – Sponsored by Milwaukee Tool – Grand Ballroom

Tuesday, August 20, 2024

Spouses Trip – Faneuil Hall Marketplace Group Outing- Boston, MA	
7:00 am – 5:00 pm	Vendor Area Open – Grand Ballroom
6:30 am – 8:00 am	Breakfast – Grand Ballroom
	Vendors: 5-minute showcase (12 vendors)
8:00 am – 2:00 pm	Spouses Tour – meet in the lobby
8:00 am	Welcome to Boston North Shore – Chairperson Mark Taylor welcomes all guests in attendance. Mr. Taylor reviewed the emergency response plan and delivered a safety message on mental health awareness bringing attention to first aid training for mental health.
8:14 am	Welcome- Brock Wallis SVP of MJ Electric (Host Contractor)
8:17 am	Welcome – Hans Peterson, CEO Utility Solutions (Host Vendor)
8:24 am	Call to Order – Presented by: Mark Taylor, Chairperson
8:30 am	Roll Call- Presented by: Patrick O'Brien, Secretary- Attendee Introductions (All members) Include Name along with Utility/Vendor representing.
8:40 am	Announcements- Mark Taylor, Chairman
	IUOTA Board Nominations - Presented by: Mark Taylor, Chairperson

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8:45 am	As part of the succession planning process and transfer of information for the IUOTA Board, Chairperson Taylor nominated Steven Kopp, MJ Electric for the position of Vice Chairperson. (He will shadow current Vice Chairperson Richard Paradie to fill that role after the August 2025 IUOTA Conference when Mr. Paradie will assume the Chairperson position.) Chairperson Taylor announced that Mark Todd, Electricities, will be resigning his position as co-Secretary effective immediately. Chairperson Taylor thanked Mr. Todd for all his help during his time serving as co-secretary. Chairperson Taylor nominated Mark Geddes, Primary Engineering, to fill the position of co-secretary effective immediately. (He will shadow current secretary Patrick O'Brien to fill that role after the August 2025 Conference.) Chairperson Taylor also announced the creation of a new role for IUOTA, IT Consultant. Josh Baughn, E.L. Flowers, will develop all our social media platforms to further IUOTA's exposure for our membership. Future Meetings- Mark Taylor, Chairman- Several potential utility/contractors and vendors have inquired about hosting. None have committed. Host contractor representative and New Vice Chairperson Steve Kopp, MJ Electric, spoke about his involvement with the IUOTA conference from a host contractor/utility perspective. Host Vendor Representative Aaron Wood, Utility Solutions, spoke about his involvement with the IUOTA conference from a host vendor perspective.
8:49 am	2023 IUOTA Minutes- presented by Patrick O'Brien, Secretary. The membership in attendance approved the minutes as submitted.
8:50 am – 10:30 am	We Don't Prepare for Things We Don't Believe Will Happen Presented by: Bill Martin, CUSP
10:30 am	Break Sponsored by: MJ Electric
10:55 am	<u>Vendor Showcase:</u> 5 minutes time for 3 vendors <u>Utility Solutions- Aaron Wood-</u> URD Grounding trainer; Fuse barrel remover, Load break/load make tools highlighted.

	<u>IRBY-</u> Offer free sling inspection classes, on site rubber goods testing, certified tool repair, support for storm work related tool repair. <u>ABB- June Amato-</u> Storm safe service entrance breakaway disconnect system; Elastimold veri spike grounding aid device; Tru break switchgear module for visible break.
11:05 am – 12:00 pm	The Capacity Model at MJ Electric – Presented by David Flener
12:00 pm	<u>Lunch</u> – Grand Ballroom Sponsored by: MJ Electric
12:30 pm	<u>Vendor Showcase:</u> 5 minutes time for 7 vendors <u>DIVAL Safety-</u> offer 18 different services to their customers. <u>Safeguard equipment- Scott Daly-</u> PVD's and now offering an additional man down service. <u>Lakeland Industries- Roy Alge-</u> For over 40 years Lakeland has been a leader in the protective apparel market. Our FR line was designed by linemen for linemen. Our FR/AR layering system provides the highest levels of protection in the industry. Included are the benefits of inherent FR properties, lightweight fabrics and permanent moisture wicking technology and you have superior performance, protection and comfort! <u>Certified safety MFG.- Larry Smith-</u> Full line of ANSI Compliant Kits, Trauma Bags and Cabinets. Private labels and customized First Aid Kit options are available. Additional lines include Bleed Control, Burn Treatment and Outdoor Treatment Products. <u>Tyndale- Tim Mathews-</u> Tyndale is a women owned business whose goal is to protect workers' lives by providing a positive protective apparel experience. By supplying increasingly personalized, coordinated and convenient flame-resistant apparel solutions to employers and their employees, we are Proud to Protect! We believe choice will help drive compliance. We manufacture our own made in the USA garments and are one of the top three largest FR distributors. We also supply free training and safety videos providing technical resources to you and your teams!

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	<u>Milwaukee Tool- Nick Barthel-</u> Made in USA Hand tools. Roll On 3600/7200-Watt Power Supply. M18 Forge Batteries. MX Fuel System. <u>Buckingham Manufacturing- Tyler-</u> 1896. Fall protection, tool fall protection, new lightweight equipment.
12:55 pm	M.J. Electric Equipment Expo – Parking Lot
2:10 pm	<u>Vendor Showcase:</u> 5 minutes time for 9 vendors <u>Slingo- John Villareale-</u> Orlando Georgia Fiberglass extension arm. Strap hoist, 3k and 2k version. Wire mesh cable pulling grips, Cable inspection and maintenance guide. <u>Hilti- Tim Schaible-</u> On Track Asset & Compliance Management System Digital platform that allows utility companies to keep their date-sensitive equipment in compliance, reduce safety events, know where their equipment is, and so much more! <u>Insulated tools LTD-ITL – Mark Wardle-</u> ITL's unique insulated tools are fantastic and marvelous. They are longer lasting, harder wearing and safer than anyone else's. <u>HSI Hanes supply- Brayden Shipmen-</u> Rope Splice Training/ Rigging Training and Inspection Compact Titanium Dynamometer Engineered Lifting Solutions Full Line of Tools/PPE - One Stop Shop. <u>BLUE MAX USA-</u> Dynamometer; Pole puller that weighs less than 20lbs. <u>SAE-</u> Grounding Specialist <u>Klein Tools- Steve Fiszer-</u> Klein tools innovative rail system Next generation hard hats with advanced mounting system New ultra-wide range service grip Innovation in the socket market. <u>Estex Manufacturing- Mike Scott-</u> Arc suppression blankets for confined spaces. Light weight safety vests. Exclusive supplier of rope products after teaming with Buccaneer. <u>NLC- Brandon Wylie-</u> offer apprenticeship training at any of their campuses in the USA as well as training they can bring to you.
2:32 pm	Industry Accidents with Corrective Actions (vendors excused) Moderated by: Mark Taylor, Chairman
3:40 pm	Teach Them Why so They Can Learn How Presented by: Brandon Wylie

4:35 pm	Meeting Adjourned- Time with Vendors
5:00 pm – 6:30 pm	Social Hour Sponsored by: Slingco, Hilti, LVA Sales, Bierer Meters, Apparel Solutions Inc., and JELCO – Music by The Rebecca Miner Trio https://rebeccaminer.com/ Sponsored by Buckingham Manufacturing - Living Room Dinner on Your Own

Wednesday, August 21, 2024

7:00 am – 5:00 pm	Vendor Area Open – Grand Ballroom
6:30 am – 8:00 am	Breakfast – Grand Ballroom Sponsored by MJ Electric
8:00 am	<u>Vendor Showcase:</u> 5 minutes time for 18 vendors <u>Bierer Meters-Brent Jefferies-</u> Manufacturer out of South Carolina. Testing of tools. Wireless phasing tools. Pole guards, temporary protective grounds. Service tester produces up to 800 amp and 10x better than other testers. At no cost, they will attend work methods and meetings to give topics and speeches. E-mail will get a 3-session training. <u>HASGO</u>– Underground go to. Fiberglass trench coverings. Cut out arrestor brackets. Point of contact for Victor. Training with utilities. <u>Bashlin</u> – Climbing tools, fall protection and bucket rescue equipment. On-site demonstrations if needed. <u>Jelco- Kat Lee-</u> JELCO is a family run fall protection manufacturer that consists of 3 brands across 14 verticals. We have a broad range of products to be able to take care of all your fall protection needs. <u>CRC- Glenn Rice-</u> Maintenance chemicals. New regulations are going to be impacting utilities with the chemicals you're using today. CRC are working on ensuring they have replacement products available. <u>D&D Sales- Fred Harrison-</u> We have been manufacturer reps for 50 years covering New England, NY, NJ, PA, Wash DC, Maryland, Del. We rep the best companies in the industry and have more than 100 years' experience in the Utilities Industry. We rep Siemens, Sherman &

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Reilly, Reelstrong, Simplestrap, Custom Coatings Innovation, Movex innovations, Gritty Tools, Liberty Manufacturing Group, Bauer Ladders 90 plus percent of our companies are USA born and USA made!

E.L.Flowers and Associates- Josh Baughn-

Victory Powerline Services- Reed Adcock- Manpower for oversight of safety, inspectors and supervision.

Apparel Solutions- Michael Ens- Apparel Solutions International Inc. (ASI) is a designer, manufacturer, importer, exporter and a distribution company. As well as manufacturing our own brands and garments, we partner with complimentary brand names like Ariat, Carhartt, Wrangler, Gore, Forge, NSA and Nasco to supply a complete range of specialty safety clothing and programs. ASI is an ISO 9001:2015 company, we are also a CGSB/UL audited and certified manufacturing facility. Our focus is to offer safe and comfortable programs for men and women. Managing these programs Online with tracking and reporting per employee spend.

Powerline Training Consultants- Heather Wilson- Provides customized client training: Equipotential Grounding (video training series, job aids, teaching seminars & on-site); Adult Learning (Train-the-Trainer); Safety Incident Re-enactment; Barehand Live Line Procedures & Operations; Insulator Washing; Substation Safety; Basic Electrical Theory (AC and DC); Recloser Operations; Delta and WYE Distribution Configuration; Transformer Fundamentals; EICA Certification & Utility Crane Operations; Rigging for Linework

Norco Professional Services- Bill Murdy- Safety oversight for jobsites.

MADI Tools- Ralph Stinson-

Makita Power Tools- James Martin- "Work like your kids are in the bucket with you."

First Power Group- Disconnect switch spray and Circuit breaker kits.

Eaton Corporation-

Fall Tech- Justin Tate

Ariat- Rusty Telford- The latest addition to our FR collection is our Primo fleece offering. This collection was upgraded to Cat 2 in base layer with the addition of our permanent anti-microbial / anti odor treatment. The new Fuse treatment is permanent and environmentally safe from washing out of the garment. Contact us for further info on this innovative collection.

8:45 am	PPE – Always Use It and Never Need It Presented by: David McPeak CSP, CHST, CIT, CUSP, CSSM Director of Professional Development at the Incident Prevention Institute of UBM
9:35 am	Break Sponsored by: MJ Electric
10:15 am	Roundtable Discussion: Ask your industry peers and vendors any burning questions you may have on safety, training, tools, equipment, work methods, policies, etc. Moderated By: Richard Paradie, Vice Chairman
11:45 am	Lunch – Grand Ballroom Sponsored by: MJ Electric
Vendor Raffle	
1:02 pm	Your Electrical Reality - Providing both your physical and human electric reality through incident review, physiological safety and testing. Presented by: Brent Jeffries - VP Field Operations, Safety Instructor with Bierer Meters
2:30 pm	Conference wrap-up and announcements
Vendors tear down begins at 2:30 pm	
2:45 pm	2024 Meeting Adjourned

PRESENTER BIOGRAPHIES:

Bill Martin CUSP – We Don't Prepare for Things We Don't Believe Will Happen

Bill Martin Spent 34 years working for Niagara Mohawk/ National Grid in various positions. 20 years of that time was as an Electric Utility Lineman, and 9 years running the Saranac Lake regional office and crews. While working as a Lineman, he also became involved with medicine through National Ski Patrol and Pre-Hospital Emergency Medical Services. Combining his teaching experience from running a gymnastics program at the YMCA and being a Level 3 Professional Ski Instructor, Bill Martin became an Instructor Trainer for National Ski Patrol and a New York State Certified Course Instructor Coordinator (CIC) at the Paramedic Level. In 2000 Bill began flying as a Flight Paramedic with North Country Life Flight while he continued work at National Grid. His work with the Lower Adirondack Medical Rescue Team brought medicine to more austere environments. Further pursuit of skill and knowledge

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improvement brought a certificate in Advanced Wilderness Life Support, a Diploma in Mountain Medicine and graduated as a Registered Nurse in 2017. This would be the second of two associates degrees: One AAS in Nursing and another AAS in Ecology and Environmental Technology. He is currently a Critical Care Flight Nurse/ Paramedic for North Country Life Flight, and a Speaker/Consultant for the Electrical Industry focused on Improving Crew and Team Dynamics.

David McPeak - PPE – Always Use It and Never Need It

David McPeak, CSP, CHST, CIT, CUSP, CSSM, is the Director of Professional Development at the Incident Prevention Institute of UBM and author of the book Frontline Leadership - The Hurdle. He holds a degree in Information Systems and Operations Management; has multiple certifications and professional designations; and has received numerous awards. David has served on OSHA Partnerships; executive and editorial boards; professional committees; an apprenticeship council, and industry SME panels. He has extensive experience in utilities, construction, and transportation. His expertise includes leadership; human performance; safety; training; and professional development. He is also a Certified Trainer and an Advanced Certified Practitioner in the areas of DISC, Motivators, Emotional Intelligence, Decision Making, and Learning Styles. David loves to spend time with his wife and son and enjoys volunteering for various roles and projects in his church and community. He loves working out, Legos, sports, and playing golf but is not a golfer. He is passionate about personal and professional development and believes adaptability, competence, confidence are key to success.

Brent Jeffries- Your Electrical Reality

Providing both your physical and human electric reality through incident review, physiological safety and testing.

YOUR ELECTRICAL REALITY will consist of a PowerPoint presentation with educational slides (sight), videos (hearing), and hands on electrical testing (kinesthetics).

Married for 37+ years, 3 children.

10 Years with Bierer Meters, VP Field Operations, Safety Instructor.

Demonstrating Bierer Meters, no cost Live Line "Linemen Safety and Tool Training" presentations, including Tactical Tool, Safety, Psychological Safety, and Field Training with Electrical Utilities and their Contractors, throughout the USA and Canada for 8 years. Bierer Meters Safety Training videos available freely on our YouTube channel.

Speaking nationally at Safety Conferences, 24 different Statewide Associations, and Incident Prevention Conferences.

Founder and facilitator of Electric Culture Of Safety, going into 3rd year, with over 12,000 partners, ECOS's monthly Linemen Safety National Webinars, a grass roots nationwide coalition of Safety Professionals, freely giving back their expertise, knowledge, understanding, and experiences, all at no cost.

Brandon Wylie, CUSP

Program Executive – Quanta Apprenticeships

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Having over 26 years of experience in the powerline industry, Brandon is currently Program Executive of Apprenticeships with Northwest Lineman College. Previously, Brandon spent 15 years with Electric Cities of Georgia, serving as Director of Training & Safety before he departed in August 2022. He has served as chair of the Safety Committee for The American Public Power Association (APPA) and helped author the 17th edition of the APPA Safety Manual. He has been heavily involved in the APPA Lineworker's Rodeo and the Georgia Lineman's Rodeo Association (GLRA) Executive Committee as both Chair and Vice Chair, Apprentice Master Judge, Chief Judge, and competitor. Brandon has been a Certified Utility Safety Professional (CUSP) since 2013. He is a member of the National Utility Training & Safety Education Association (NUTSEA), the Utility Safety Operations & Leadership Network (USOLN), and in 2011 was selected as a "Rising Star of Public Power" by the American Public Power Association. Brandon has also served on the National Association of Journeymen Linemen board as Vice Chair and was recently appointed to the Board of Directors for The International Lineman's Museum and Hall of Fame. In October of 2023, Brandon was inducted into the International Lineman's Hall of Fame.

Brandon is a second-generation lineman. His father retired from Greystone Power in Douglasville, Georgia. In 2006, after working hurricanes Katrina and Rita, Brandon wrote the song "Highline Cowboy". Since recording the song in 2009 and releasing an album by the same name, "Highline Cowboy" has been featured in the documentary Storm Soldiers, the motion picture Life On The Line starring John Travolta, and numerous commercials nationwide.

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